

# WHAT IT TAKES TO BE A PEAK PERFORMER

[L3Leadership.org/370](https://L3Leadership.org/370)



## ABOUT MOLLY FLETCHER:

Hailed as the “female Jerry Maguire” by CNN, Molly Fletcher made a name for herself as one of the first female sports agents. During her almost two-decade career and as President of CSE, Molly negotiated over \$500 million in contracts and represented over 300 of sports’ biggest names, including Hall of Fame pitcher John Smoltz, PGA TOUR golfer Matt Kuchar, broadcaster Erin Andrews and basketball championship coaches Tom Izzo and Doc Rivers.

As a World’s Top 50 Keynote Speaker, she delivers her inspiring message to audiences around the world. She is the author of five books, including *The Energy Clock*, *Fearless at Work*, and *A Winner’s Guide to Negotiating*.

Molly is the founder and host of the *Game Changers with Molly Fletcher* podcast, where she interviews experts and celebrities in every field including Arthur Blank, Dabo Swinney, John Mackey, Matthew McConaughey, Priyanka Chopra Jonas, and Simon Sinek.





Her insights have been featured in prestigious media outlets, including CNN, ESPN, Forbes, Fast Company, InStyle, and Sports Illustrated. As the founder of The Molly

## 5 KEY TAKEAWAYS:

**In this episode of the L3 Leadership podcast**, Molly Fletcher shares some of the lessons she’s learned from working with some of the world’s peak performers as a sports agent, her thoughts on youth sports, and her advice to women in leadership.

1. Molly shares about how she went from being a college athlete to finding her place in the sports agency field.
2. She talks about some of the most memorable moments she’s experienced while working.
3. Molly discusses what separates successful athletes from those who don’t make it.
4. She talks about how she made the shift to becoming a full-time keynote speaker.
5. Molly provides valuable advice to women in leadership.
4. He talks about some of the most influential leadership moments he’s witnessed and what he’s learned from those interactions.

**“Be Gentle on Yourself”  
– Molly Fletcher**

**CONNECT WITH MOLLY:** [Website](#)  Instagram  LinkedIn  Facebook  Twitter  Youtube

Thanks for tuning into this week’s episode of the L3 Leadership Podcast. If you enjoyed this episode, please head over to Apple Podcasts, Stitcher, or Google Play to subscribe and leave us a rating and review.